

UNITAR e-Workshop on Professional Networking Skills

Syllabus

Module 1: Wine Knowledge

20-21 May 2021

- Why do we drink wine? Wine as a symbol
- Wine and art
- Correctly describing and presenting a wine
- Wine labels
- Wine pairing
- What influences a wine's taste?

Module 2: Leadership and Networking Skills

24-25 May 2021

- Tools of leadership: influencing, role modelling
- Establishing rapport
- Resilience
- Leadership styles

Module 3: International Table Etiquette

28 May 2021

- Why and how to entertain at the table
- Host-guest dynamics
- Table manners and set-up in different cultures
- Cultural and universal faux-pas at the table

Module 4: Cultural Awareness

31 May-1 June 2021

- How do we perceive cultures? Universalism vs. Particularism
- Tools to decipher cultures
- Adopting approaches to minimise cultural misunderstandings

Simulation Exercise

7 June 2021

- Participants will be given a scenario and will have one week to prepare a presentation based on their case, to be given on 7 June